

# HCIS & Care Providers of Minnesota – A Strong Team to Serve you Better

Dear Care Providers of Minnesota Member:


**On behalf of HCIS and Care Providers of Minnesota Service Corporation**, I would like to thank you for your support of our partnership and attention to our insurance programs & services. We thoroughly enjoy working with the Care Provider association and its members, 40 of which are current HCIS clients.

HCIS would appreciate the opportunity to meet with you to learn more about your facility and/or community and discuss how we can be of assistance in protecting your organization, its employees and residents. In summary, it's our market intelligence and relationships and trust we've built with the premiere specialty carriers that sets us apart from the competition. This allows us to deliver the most competitive insurance solutions to our Long Term Care clients year after year. We draw on 25+ years of experience in your industry, to help make this process as efficient as possible.

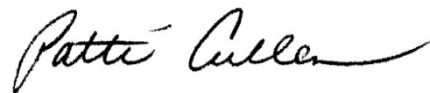
HCIS can help save premium \$\$\$ without sacrificing valuable coverage, limits and service. In addition, HCIS offers an internet based Long Term Care facility information website providing an endless source of industry specific policies, procedures, regulatory documents, training materials, etc..., as well as full service risk management experts providing loss control, training and consulting services to our Long Term Care clients to help them cope with these challenging times.

For your convenience we have included a **list of references** who can attest to our capabilities, as well as an **insurance coverage checklist**, which addresses many of the unique senior living issues. To help us organize our efforts, please provide the basic information requested on the checklist and return by email or simply contact me by phone. We would appreciate the opportunity to visit your facility and demonstrate our capabilities. Thank you for your time and consideration!

Regards,



Jay LaDue, Vice President of Healthcare



Patti Cullen, Service Corporation President

Health Care Insurance Services  
**HCIS**  
*A Division Of Vaaler Insurance, Inc.*

**Care  
Providers**  
of Minnesota  
**SERVICE CORPORATION**

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# Insurance Coverage Checklist

Following is a list of the coverage types available under the CareProviders/HCIS Partnership. We are available to discuss all of the following issues as it relates to your insurance program.

## Property Coverage:

- Blanket Real & Personal Property
- Earthquake/Flood
  - NCIP Flood
  - Excess Flood
  - Business Income Related to Flood
- Business Interruption
- Equipment Breakdown Coverage
- Enhanced Crime Coverage
  - Blanket All Employees
  - Incl. Electronic Funds Transfer Fraud
- Owned Aircraft
- Owned Watercraft
- Pollution – First & Third Party
- Vehicle Exposure/Transportation Liability

## Liability Coverage:

- General Liability
- Professional Liability
  - Occurrence
  - Claims Made
- Workplace Violence Expense Coverage
- Umbrella/Excess Liability Coverage
- Directors & Officers Liability
- Employment Practices Liability Coverage
- Fiduciary Liability Coverage
- Intellectual Property Claims
- Cyber Liability
  - Alleged HIPPA Violations
  - Third Party Claims
    - Invasion of Privacy
    - Copyrights & Trademark Claims
  - Identity Theft
    - Breach Notification Expense
    - Credit Monitoring Costs
    - Crisis Management Expenses

## Workers' Compensation Coverage:

- Fully Insured Program
- Self-Insured Program
- Volunteer Accident

***Please provide us with the following information via e-mail or by phone for a no-obligation insurance review:***

Name of Facility: \_\_\_\_\_

Insurance Contact Information: \_\_\_\_\_

Current Program Expiration Dates: \_\_\_\_\_  
(Workers' Compensation, Liability, Property)



## Member References:

- Phil Gisi ..... Edgewood Management Group
- Tom Boerboom ..... Mission Healthcare
- Jim Birchem ..... Eldercare of Minnesota
- Sue Mork ..... Minnesota Masonic Home
- Steve Chies ..... North Cities Health Care
- Paula Rocheleau ..... Partners Senior Living Options
- Pete Madel, III ..... Lake Shore Inn Nursing Home
- Vern Junker ..... Barrett Care Center
- Allen Potvin ..... Health Services Network

